

# Pam Sammarco, M.S. HRM I/O Psychologist

President & CEO, Green Training Associates LLC

*Confidence Comes with Capability™*

*NJBIZ Honoree 50 Best Women in Business 2020*

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BBB Rating: A+  
as of 10/31/2019  
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Pam Sammarco, CEO, Green Training Associates LLC (2009), develops exceptional leaders and talent to solve the world's challenges and build sustainable organizations. We accelerate business growth through Training, Talent, Coaching and Career Solutions.

***Business confidence and exceptional performance are outcomes of developing the right capabilities.***

Pam has deep experience leading complex training strategy to execution, leadership, workforce capabilities, organizational development, culture change, and sustainability. Pam offers an extensive expertise as a solution architect, consummate instructional designer, master facilitator and performance coach. Pam routinely works with business people, young professionals and college students to help them gain greater confidence and professionalism in relevant skill areas. In Pam's accomplished career, she has worked inside and consults for global corporations in diverse industries.

We assist organizations to "green" their people strategy with Sustainable HRM Solutions™. With your sustainability goals, an easy way to think about us is that we accelerate growth and integration of sustainable practices across your company. We develop your talent pipeline. We build sustainable organizations ensuring your new hires are on-boarded through leadership readiness for your organization to thrive.

Our GTA Performance Learning Ecosystem™ is a proprietary methodology combining selected elements for each solution, custom-designed for your organization, based on a thorough needs analysis. Our solutions increase readiness, along with your committed executive sponsorship, create proven impact for effective transfer of experiences close to the job action, to improve performance:

- Sustainable HRM Solutions™
- Sharpen Your Digital Talent Capabilities for STEM Professionals™
- Climate Adaptation Leadership Strategies Program™
- Essential Connections: A Mentoring Partnership Program™
- Vital Leadership Intelligence for Emerging Young Leaders™
- Leadership Readiness Journey for Mid-level Leaders™
- Accelerated Performance Coaching™ and Hogan Predictive Leadership Assessment Experience
- Extensive Library of Skill-Building Capability Workshops (catalog available)

GTA is uniquely positioned to build green bridges between employers and higher education with green/sustainability degree competency reviews, benchmarking and career advisor support. We ensure a solid match between degrees and the development of job competency, occupational titles, eligibility and qualification requirements. We have worked on career preparedness, workforce readiness and 21st century skills.

Pam is certified to administer Hogan Leadership Assessment Systems. She holds her Certified Professional in Talent Development credentials. Pam's training expertise spans three industries for four progressive companies: Citicorp, American Express, Alcatel-Lucent and Medco Health Solutions. Pam is a Board officer for NNJ Association for Talent Development - VP, Leadership. Pam holds a M.S. Applied Psychology, HR Management, Stevens Institute of Technology; B.A., I/O Psychology & Statistics, Magna cum Laude, Phi Beta Kappa, Douglass College, Rutgers University.

Pam, is a long-time science and technology enthusiast and has worked as a training leader in the technology industry for 20 years. She is a lifelong yoga practitioner, enjoys a green lifestyle, engages in sustainable investing, is an avid recycler, a nature photographer, donates to charitable organizations, and cooks farm to table with our NJ fruits and vegetables. For many years, she mentors young professionals on careers and professional endeavors to enable their success. She is an active Douglass alumna through local programs. Pam is also passionate and engaged in supporting women in leadership and gender parity.