

Leading with Confidence: Practical Advice to Inspire Women Leaders to Transform the Workplace Virtual Course

Description

It's Time to step forward with confidence, capability and credibility because women leaders should own their careers with aspirations to do what they love, be whomever they want to be and be successful. We have high expectations of leaders. Be reasonable but passionate. Decisive but inclusive. Visionary but explicit. Powerful but humble. Add to that emotionally intelligent, caring, impartial, people-oriented, and, profit-driven.

How can we be all of these? The answer is confidence with your capabilities. It's what enables a leader to face tough times and give leadership its strength. Your confidence is a result of building your capabilities, at all levels, to prepare to transform organizations, beginning with foundational skills and abilities.

The Leading with Confidence course introduces learners to a specific understanding of, illustrates how they can become more confident, courageous and capable. We discuss six primary premises that describe the vital role of these three elements have in the workplace and our lives. We introduce women to a specific understanding of building core capabilities and simple principles that create the basis for success in the workplace and our lives.

Learning Outcomes

At the end of the course, participants will be able to:

- Identify the basics to prepare you, as you manage your career experience.
- Develop your professional brand with an elevator pitch.
- Describe what employers want from women leaders.
- List the on-the-job behaviors that will support your success at work.
- Prepare yourself as you take the courageous act of trying something new your leadership role.
- Identify strategies for how to recover from a mistake.

Course Format

- Live, Virtual Course
- No pre-course assignment
- Interactive learning experience
- Handout: GTA's Career Readiness Toolkit

Course Length

• 90-Minutes

Course Capacity – Recommended for optimal learning experience

• 6 to 8 participants

Facilitator

Pam Sammarco, CEO, Green Training Associates LLC

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Developing People's Capabilities to Solve the World's Challenges

Facilitator Profile

Pam Sammarco, CEO, founded Green Training Associates LLC in 2009. Our Purpose-Driven Statement: We develop people's capabilities to solve the world's challenges and build sustainable organizations. We accelerate business growth through Training, Talent, Coaching and Career Solutions. We prepare leaders and workforce to be capable, competent, and skilled. We identify, assess, develop, coach and mentor your talent pipeline. Business confidence and exceptional performance are outcomes of developing the right capabilities.

Pam is a trusted advisor for our clients' talent development priorities to drive sustainable performance. She has proven success as a strategic leader in complex training and talent strategies, sustainability curriculum, leadership and workforce capabilities, organizational effectiveness, culture

shift and transformation. Pam collaborates with clients as partners to identify and close performance gaps. She excels in Life Sciences, Sustainability and Technology industries for STEM professional development.

Our GTA Performance Learning Ecosystem[™] is a proprietary methodology combining selected elements for each solution, custom-designed for your organization, based on a thorough needs analysis. We partner with corporate leaders to deliver our solutions increase readiness, along with your committed executive sponsorship, create proven impact for effective transfer of experiences close to the job action, to improve performance:

- Sustainable HRM Solutions[™]
- Sharpen Your Digital Talent Capabilities for STEM Professionals[™]
- Climate Adaptation Leadership Strategies Program™
- Essential Connections: A Mentoring Partnership Program[™]
- Vital Leadership Intelligence for Emerging Young Leaders[™]
- Mid-level Leadership Readiness Journey[™]
- Accelerated Performance Coaching[™] and Hogan Predictive Leadership Assessment Experience
- Extensive Library of Skill-Building Capability Workshops (catalog available)

Pam is a lifelong yoga practitioner, enjoys a sustainable lifestyle, engages in sustainable investing, is an avid recycler, a nature photographer, donates to charitable organizations, and cooks farm to table with our NJ fruits and vegetables. For many years, she mentors young professionals on careers and other professional endeavors to enable their career future and life success. She is an active Rutgers-Douglass alumnus. Pam is also passionate about women in leadership and gender parity remediation.

Career, Education & Credentials

- Pam's expertise spans 24 years in three industries for four progressive and innovative corporations to advance performance for employees of Citicorp, American Express, Alcatel-Lucent and Medco Health Solutions.
- Certified in Hogan Predictive Leadership Assessment Systems
- Certified Professional in Talent Development, National ATD
- Master of Science, Applied Industrial/Organizational Psychology, concentration in Human Resources Management, Stevens Institute of Technology, Hoboken, NJ
- Bachelor of Arts, General Psychology, concentration in math and statistics, Douglass College, Rutgers University, New Brunswick, NJ. Magna Cum Laude, Phi Beta Kappa, Psi Chi Psychology National Honor Society.
- Non-profit Board Officer: Professional Association for Talent Development, Northern NJ ATD (1999 present) Leadership & Talent Development Vice President (2006-Present), Chapter President (2004)

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