

# Green Training Associates LLC Curriculum Index

## **A FULL-SERVICE TALENT DEVELOPMENT FIRM**

**OUR MISSION: WE DEVELOP PEOPLE'S CAPABILITIES TO SOLVE THE  
WORLD'S CHALLENGES AND BUILD SUSTAINABLE ORGANIZATIONS.**

**Pam Sammarco, CEO, Green Training Associates LLC**

**Email: [pam@greentrainingassociates.com](mailto:pam@greentrainingassociates.com)**

**Website: [www.greentrainingassociates.com](http://www.greentrainingassociates.com)**

# Green Training Associates LLC Services Overview

## OVERVIEW

This GTA Curriculum offers learning events to develop skills and knowledge that are valuable for leaders and associates at any level to build core capabilities. Our primary goal is to strengthen power skills and business relationships by focusing heavily on sustainable development, leadership, workplace and business strategy, personal strengths, team management and communication. GTA serves clients primarily in energy, environmental, technology, sustainability and life sciences.

We offer a variety of delivery options from 90-minute lunch ‘n’ learns to ½ day up through multi-day workshops. We can customize the program content and length for a particular need, organizational objectives, or specific target audience. Topics and delivery method can also be “mixed and matched” to accommodate a customized solution for your organization. Visit [www.greentrainingassociates.com](http://www.greentrainingassociates.com) for more ideas on GTA Solutions which can be tailored for your needs. GTA’s proprietary Performance Learning Eco-System™ delivers deeper learning experiences and behavior change strategies. For maximum effectiveness, our programs along with incorporate higher-level learning requirements using management skills briefings, activities, workout sessions, discussion groups, cases and other practice methods can be developed to support the target audience’s needs.

Green Training Associates offers a value-based training model below providing three service levels: Core, Premium and Ultimate. A training workshop can be a single program learning intervention, or it can be part of a Solution that includes behavior change, transfer and impact strategies with accompanying metrics as described by increasing levels of consulting services:

Consulting Service	Core	Premium	Ultimate
Research & Development for Fully Custom-built Program			X
Needs Analysis to Tailor Standard Program		X	X
Pre-program Consulting	X	X	
Program Delivery	X	X	X
Post Debrief	X	X	X
Evaluation Strategy	X (Reaction)	X (Reaction & Acquisition)	X (Reaction, Acquisition, Transfer)
Change Strategy Design			X
90-Day Follow-up			X

## WORKSHOP DELIVERY OPTIONS

- in-person instructor-led (client arranges room, logistics/AV, and optionally, food service)
- live webinar or virtual classroom on your distance learning technology (programs are recordable)

# GTA's Capability Domains & Assessments



*Need tailoring for workshop materials or facilitation or prefer delivery "off the shelf"?*

Let's talk about how to be most effective for your target audience and business requirements!

*Need a fully designed, custom workshop for a topic specific to your organization?*

Put our creativity and expert instructional design approach to work for your needs. Let us know how! we can help!

## Personality Styles Assessments and Inventories

Green Training Associates is pleased to offer the following assessment tools with debrief workshops to measure personality styles and train leaders and associates how to improve interpersonal effectiveness:

- Hogan Leadership Assessment Systems
- DiSC for Leadership
- DiSC for Team Management
- DiSC for Associates
- StrengthsFinder by Gallup Organization
- Numerous, specific skills assessments for workshop deliveries

# Curriculum Overview

Green Training Associates LLC specializes in the human side and business side of sustainability to accelerate business growth and integrate sustainability into your corporate culture and employee performance. Green Training Associates is pleased to present a series of topics that serve a variety of professional development needs. All courses are available for onsite or virtual delivery and customized for your target audience. When you book a custom program series, we always start with a Journey Orientation to prepare your learners.

Category	Target Audience
<b>GTA’s Growth Mindset Training Suite</b>	Culture Impact: Six courses to develop a growth mindset - 90-minute topics for everyone
<b>GTA’s Inclusive Talent Training Suite</b>	Culture Impact: Six courses to develop an inclusive culture - 90-minute topics for everyone
<b>GTA’s Sustainable Future Training Suite</b>	Culture Impact: Six courses to develop general sustainability knowledge - 90-minute topics for everyone
<b>Skills &amp; Capabilities Workshops for Leaders and Workforce Development</b>	Leadership, Workplace & Business Strategy, Team Management, Communication & Personal Strength professional development programs – length varies by topic; can be modularized
<b>The Business of Sustainability Sessions</b>	Leadership strategy sessions – length customized to client needs
<b>Sustainable Talent Solutions™</b>	Accelerating your sustainability commitments with leadership and talent strategies to build sustainable organizations
<b>Sustainability &amp; STEM Careers</b>	Career-oriented professionals; Higher Education Students; Career Advisors; Guidance Counselors

Our Capabilities Domains on the previous page offer a broader range of programs that serve many professional development needs for leaders and employees. Feel free to contact [info@greentrainingassociates.com](mailto:info@greentrainingassociates.com) to schedule your programs now!

# Culture Impact: Green Training Associates' Training Suites™ Overview

\*New courses under development or ready for pilot. Contact us at [info@greentrainingassociates.com](mailto:info@greentrainingassociates.com)

<b>Smart People.</b>	<b>Smart Business.</b>	<b>Smart Planet.</b>
<b>GTA's Inclusive Talent Training Suite™</b>	<b>GTA's Growth Mindset Training Suite™</b>	<b>GTA's Sustainable Future Training Suite™</b>
Generational Diversity: Dynamic Connections for Workplace Effectiveness	Encouraging Innovation for Leaders	ESG Basics for Everyone
Leading with Confidence: Practical Advice to Inspire Women Leaders to Transform the Workplace	Team Innovation: Ideas to Action Performance Learning Labs	Leading a Tidal Wave of Change™: Employees Make Green Decisions Every Day
Diversity, Equality & Inclusivity Forum + Interactive Conversation Labs (companion programs)	Intelligent Risk-Taking	Employee Engagement: The Multiplier Effect for a Greener Culture*
Developing Cultural Intelligent Leaders	Leading Change at Every Level	Leading Climate Action Strategies Simulation and Workshop
Cultural Intelligence Skills: The Tidal Wave of Change™ begins with You (all associate)	Managers Leading Resilient, Agile & Productive Teams in a Virtual Culture	It's Earth Day Every Day
Building an Inclusive Workplace*	Resiliency, Agility & Productivity: Practical Actions for Workplace Continuity (all associate)	World Water Day: The Essence of Life

# Curriculum Index

\*New courses under development or ready for pilot. Contact us at [info@greentrainingassociates.com](mailto:info@greentrainingassociates.com)

Leadership & Team Management Skills	Workplace & Business Strategy Skills
Building an Inclusive Workplace	Encouraging Innovation for Leaders
Get Fit Coaching & Feedback	Leading Change at Every Level
Managing Teams	Ideas to Action: Team Collaboration & Innovation Performance Lab
Managers Leading Resilient, Agile & Productive Teams in a Virtual Culture	Manage Complexity with Critical Thinking Skills
Resolving Conflict at Work: Improving Workplace Relationships	Principles of Project Management
Extraordinary Teams	Effective Meetings
Motivating Employees to Be Their Best	Creative Problem Solving
Everything DiSC Personality Styles: Work of Leaders	Intelligent Risk Taking: Getting Out of your Comfort Zone for Positive Impact
DiSC Personality Styles for Managers of People	
Mars Rover Leader Challenge Simulation	Communication & Personal Strength Skills
Toughest Supervisory Challenges	Workplace DiSC Personality Styles for Employees
Talk Like a Leader	Interpersonal Influence
Courageous Leadership	Emotional & Social Intelligence with a Computer-based Simulation
Knock Your Socks Off Customer Services (Manager & Teams companion programs)	Matrix Manager: Leading in a Collaborative Environment
Fundamentals of Strategic Planning & Performance Learning Lab	Resiliency, Agility & Productivity: Practical Actions for Workplace Continuity – employee version

# Curriculum Index

\*New courses under development or ready for pilot. Contact us at [info@greentrainingassociates.com](mailto:info@greentrainingassociates.com)

The Business of Sustainability Strategy Sessions	Sustainable Talent Solutions™
Custom Executive Strategic Planning Sessions*	Employee Engagement: Multiplier Effect for A Greener Culture*
Driving Long Term Shareholder Value by Optimizing ESG Strategies*	Discovering Your Corporate Social Responsibility Connected to Your Purpose*
Navigating Internal and External Stakeholders*	Green Talent Acquisition
Managing and Reducing Sustainability Barriers*	A Guide to Sustainability Credentials: Creating Meaningful Job Descriptions*
Accelerate Sustainability Commitments with Your People Strategy Working Session	Understanding Green Competencies, Assessment, Performance*
Coaching for Sustainable Innovation	Building Green Bridges from Employers to Colleges: Strategic Talent Sessions
Building A Sustainability Culture, Values & Strategies*	Greening Your Workplace
Transformational Leader	Green Buildings Need Green People: Getting Employees On-board
Strategic “How To” Align to UN Sustainable Development Goals to your Sustainability Plan*	Generational Diversity: Dynamic Connections for Workplace Effectiveness
Leading Climate Action Strategies Simulation and Workshop*	<ul style="list-style-type: none"> <li>• Developing Cultural Intelligent Leaders</li> <li>• Cultural Intelligence Skills: The Tidal Wave of Change™ begins with You (all associate)</li> </ul>
Creating Sustainable Food Eco-Systems: The Food Waste Crisis	Diversity, Equality & Inclusivity Forum + Interactive Conversation Labs
Engaging Green Consumer Habits*	Leading with Confidence: Practical Advice to Inspire Women Leaders to Transform the Workplace
	Fostering Employee Well-Being: A Balanced Approach for a Sustainable Lifestyle

# Curriculum Index

\*New courses under development or ready for pilot. Contact us at [info@greentrainingassociates.com](mailto:info@greentrainingassociates.com)

<b>Sustainability &amp; STEM Careers</b>
<b>Investing in Our Future’s Circular Economy: Careers for Sustainability Professionals</b>
<b>Cultivating STEM Career Paths</b>
<b>Career Readiness: Practical Advice for Emerging Leaders’ Lifelong Career Success</b>
<b>Competency-Based Assessment &amp; Employment Paths for College Degrees</b>
<b>Building Green Bridges Strategic Planning Sessions: Higher Education &amp; Employers</b>
<b>Sustainability &amp; The Career Advisor’s Role</b>
<b>Mini-Series: Discovering Sustainability Careers</b>
<b>Social Sustainability &amp; Professional Practice (Healthcare &amp; Social Workers) NJBSW CE Certification: 5.5 CEU</b>